



LET THERE BE LIGHT'S PARTNER PROGRAM



Here's what you gain access to:



Exclusive Website Section

Your business will be featured in our "Preferred Partners" section on our website, with a dedicated page showcasing your services and location.



Leads Integration

All leads generated through your or our website filter seamlessly into your system through a simple form.



Access to Software Suite

Enjoy full access to a comprehensive suite of software tools, including Zoho CRM, Route IQ, Inventory Management, and Invoicing.



Customized Branding

Utilize your own customized form for your website, branded with your logos and tailored verbiage.



HOW WE WORK:

- **Prospect Visits Your Website**
- **Prospect Completes Form:** Information provided by the prospect is submitted through the website form.
- **CRM Integration:** Prospect information seamlessly filters into your Zoho CRM system.
- **Office Receives Information:** Your office team receives the prospect's details for further processing.
- **Measurement and Estimation:** Utilize estimating software to measure and calculate project requirements accurately.
- **Generate Quotes:** Input estimated counts into quotes and email them directly to the prospect.
- **Quote Acceptance:** Prospect views and accepts the quote, initiating the transition to becoming a customer in your CRM.
- **Job Creation:** The customer's job is automatically created in your CRM system.
- **Optimized Routing:** Crew leaders filter jobs by installation week and optimize customer jobs automatically for the day using route optimized software.
- **Job Completion:** Crews access customer information and images via the app, completing jobs efficiently.
- **Time and Material Tracking:** Crews track time and material counts within the customer's job.
- **Maintenance Requests:** If a maintenance form is completed, a request is generated in the CRM for crew completion.
- **Maintenance Completion:** Crews filter active maintenance requests, mark them as complete upon finishing.
- **Removal Process:** Crews filter jobs by removal week for scheduled removal tasks.
- **Removal Completion:** Crews complete removal tasks and track job time in the CRM app.
- **Automatic Updates:** Jobs are automatically updated in the system, ensuring efficient workflow management.

Unlock the potential of your business with our Preferred Partners Program. Join us today!